

NEGOTIATING: MOVING FROM NO TO MAYBE TO YES | ZOOM CLASS



2 HOUR CE COURSE #42435
INSTRUCTED BY MARION NAPOLEON
PROVIDED BY FIRST AMERICAN TITLE
GUARANTY COMPANY #656

Within this course the attendees will learn to identify negotiating situations, positioning from a no to a maybe to a yes, being able to understand expectations and leverage techniques with instructor and group or partner participation with feedback from all attending.

WHEN: WEDNESDAY, NOVEMBER 16
10:00 AM - 12:00 PM

WHERE: ZOOM
ZOOM APP AND CAMERA REQUIRED FOR CE CREDIT

COST: \$20: PAYABLE WITH A CREDIT CARD
**Refund available upon request!*

RSVP TO CALLIE KISER AT HIGHEREDUCATION@HERITAGE-TITLE.COM