

HHHE

HERITAGE HIGHER EDUCATION

# NEGOTIATING: MOVING FROM NO TO MAYBE TO YES

Zoom Class

Instructed by Marion Napoleon #0596

*Within this course the attendees will learn to identify negotiating situations, positioning from a no to maybe to yes, being able to understand expectations and leverage techniques with instructor and group or partner participation with feedback from all attending.*

3 HR CE COURSE #47791

PROVIDED BY FIRST AMERICAN  
TITLE GUARANTY COMPANY #656



*Rsvp* TO CALLIE KISER AT  
HIGHEREDUCATION@HERITAGE-TITLE.COM

NEGOTIATIONS



## WHEN

THURSDAY, OCTOBER 10  
10:00 AM - 1:00 PM

## WHERE

ZOOM CLASS

LINK WILL BE PROVIDED

*\*Zoom app and camera required  
for CE credit*

## COST

\$30

PAYABLE WITH A CREDIT CARD

*\*Refund available upon request*