



HERITAGE HIGHER EDUCATION

# CONTRACT DEEP DIVE STRATEGIES

**In-Person Class**  
Instructed by **Marion Napoleon**

*Course participants will review the buyers and listing agent's perspective on the seven paragraphs most often misunderstood when writing an offer. Learn how to set expectations and minimize challenges throughout the entire transactional process, including closing and funding. Participants will be better prepared to efficiently handle multiple offers and counteroffers and discover how to minimize risk.*

**3 HOUR CE COURSE #20853-RECE  
PROVIDED BY FIRST AMERICAN TITLE  
GUARANTY COMPANY #656**



*RSVP*  
TO ELISE WILSON AT  
[HIGHEREDUCATION@HERITAGE-TITLE.COM](mailto:HIGHEREDUCATION@HERITAGE-TITLE.COM)



## WHEN

WEDNESDAY, JUNE 17  
10:00 AM - 1:30 PM

## WHERE

HERITAGE TITLE COMPANY  
TRAINING ROOM  
2500 BEE CAVES ROAD | BLDG 3 | STE 110  
AUSTIN, TX 78746

## COST

**\$30**  
payable with a credit card  
NO COST FOR NO CE