



HERITAGE HIGHER EDUCATION



MASTERING BUYER REPRESENTATION

In-Person Class
Instructed by Socar Chatmon-Thomas

This course focuses specifically on the skills and expertise needed to be a successful Buyer's Agent. Major aspects of buyer representation will be covered including prospecting, identifying properties, showing strategies, making offers, handling inspections and repairs, and successfully closing. This class provides the tools necessary to build a successful business focused on helping buyers navigate the real estate process.

3 HOUR CE COURSE # 43245
PROVIDED BY TEXAS REALTORS #0001



Rsvp

TO ELISE PEKAREK AT
HIGHEREDUCATION@HERITAGE-TITLE.COM

WHEN

THURSDAY, APRIL 24

10:00 AM – 1:30 PM

**Lunch will be provided*

WHERE

HERITAGE TITLE COMPANY

TRAINING ROOM

2500 BEE CAVES RD | BLDG 3 | STE 110

AUSTIN, TX 78746

COST

\$30

PAYABLE WITH A CC OR CHECK