



HERITAGE HIGHER EDUCATION

STEPS TO A SMOOTH CLOSING

In-Person Class
Instructed by Scott Florez
PROVIDED BY FIRST AMERICAN TITLE
GUARANTY COMPANY #656

This course aims to help real estate licensees understand the closing process to ensure smooth transactions from listing to fund disbursement. Licensees will learn to recognize and describe the steps in the closing process, differentiate between disclosure and title issues, and apply this knowledge in real estate transactions. They will also analyze their ability to represent clients effectively, evaluate when to refer clients to experts like attorneys or title representatives, and act professionally to protect and benefit their clients.

2 HOUR CE COURSE #50710



Rsvp
TO ELISE PEKAREK AT
HIGHEREDUCATION@HERITAGE-TITLE.COM



WHEN

TUESDAY, APRIL 22
10:00 AM - 12:00 PM

WHERE

HERITAGE TITLE COMPANY
TRAINING ROOM
2500 BEE CAVES RD | BLDG 3 | STE 110
AUSTIN, TX 78746

COST

\$20
payable with a credit card or check