



HERITAGE HIGHER EDUCATION

MASTERING PRICE & PRESENTATION

Zoom Class

Instructed by Abby Vasek

Developing a concise expression of your make-ready process and pricing strategy is essential to earning your clients' confidence and cooperation. This can be challenging because each client, transaction, and home has unique opportunities and limitations. This course helps Realtors develop clearer communication skills to onboard clients more easily and effectively, set realistic goals and expectations, and deliver an elevated experience.

COURSE # 31438-RECE

PROVIDED BY ABBY VASEK INTERIORS #10076



Rsvp

TO ELISE WILSON AT

HIGHEREDUCATION@HERITAGE-TITLE.COM



WHEN

WEDNESDAY, APRIL 22
10:00 AM - 12:00 PM

WHERE

ZOOM CLASS
LINK WILL BE PROVIDED

COST

\$20 for two CE credits
payable with a credit card
no cost for no CE