



COMPLIMENTARY
LUNCH & LEARN

WHEN

Wednesday,
September 16

11:00 AM · Lunch provided

WHERE

Heritage Title Training Room
2500 Bee Caves Rd, Bldg 3, Ste 110
Austin, TX 78746

The New Appraisal Form: *Tactics to Keep Your Process Smooth*

In November 2026, every appraisal sold to Fannie Mae and Freddie Mac moves to the new appraisal form. Come see what changed, what your appraiser now needs from a listing, and how to *keep a deal on schedule* while everyone else adjusts.

WHAT WE'LL COVER

01

WHAT ACTUALLY CHANGED

- One dynamic form replaces the 1004, 1073 and 1025
- Room-by-room condition and quality ratings
- The November 2, 2026 deadline

02

PREPPING THE LISTING

- Documentation sellers should have ready
- Energy and mitigation features that now count
- What to ask your appraiser up front

03

TALKING TO CLIENTS

- Explaining timelines without alarming anyone
- Setting expectations in the contract
- Positioning yourself as the prepared agent



YOUR PRESENTERS

Atif Ahmad & Jerry Nugent

President & Loan Officer, Adelo Mortgage · Appraiser

RSVP

marketing@adelomortgage.com